

Dealer Onboarding Guide



Welcome to Wellco's Dealership

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Brief Introduction of Wellco

From Application to Ordering

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Wellco Cross-Industry Supply



Civil Infrastructure

Fiberglass supplies

Patio structures
Platform/deck
FRB panel/sheet
Grating
Column



Plants Protection

All-purposed materials

Protect frost
Block insect/birds
Erosion protection
Weed control
Sunscreen shade



Lifestyle Support

Economical goods

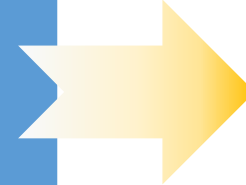
Beddings
Curtains
Furniture
Bicycles
Garden wares

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Submitting Application

- You fill out form at www.wellcoindustries.com
- We email you of the form if needed



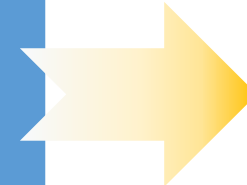
- Feel free to contact us for Q&A
- Dealership by region available

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Signing Agreement

- We review and approve your application
- You receive Agreement for signing



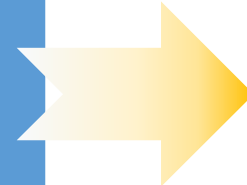
- Consult us if any questions
- Sign and return by email

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Checking Product List

- We send product list for your reference
- You receive updated list in late each month



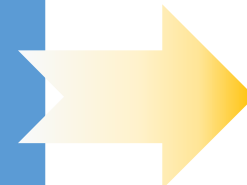
- List categorized to your interests
- Ongoing updates shared by 25th

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Placing Order

- We receive order by 10th of each month
- You ensure order terms & product details



- Combine and order once a month
- Identify SKU/volume/Delivery wish

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Confirming Order

- We check your order with feedback
- You sign back agreed order

- Details might need adjustment
- Both need to agree then finalize

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Paying Initial for Production

- We require 50% down payment
- You anticipate order be produced after

- Production after initial pay 50%
- Cancellation fee may apply after

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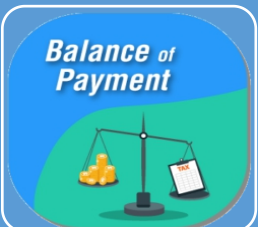


Shipping Out

- We collect 2nd pay + Freight before delivery
- You receive delivery estimate

- 20% of goods costs + Freight paid
- Delivery tracking number provided

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Concluding Payment

- We provide credit term for last payment
- You conduct last 30% balance payment

- last 30% to be paid within 60 days
- Late charge applied for overdue

Wellco Anticipates Long-Term Partnership for Mutual Growth

For Consulting and Questions

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